



2020 Services Catalogue

Fairmont
SOUTHAMPTON



Thank you for your partnership with Discover Bermuda! We are delighted to share our 2020 Services Catalogue which can be utilized to develop a wonderful guest or client program in Bermuda. We hope to be your on-island partner bringing the Best of Bermuda together to create truly memorable experiences for your group during its stay.

About Discover Bermuda...

Discover Bermuda is comprised of a full service, Destination Management team offering Guest/Client program consulting and facilitating. The Team was originally founded as the Fairmont Southampton's Destination Services Department in 1998 in response to requests from meeting planners who wanted a greater variety of destination service providers. In 2004, the name "Discover Bermuda" was launched to more aptly reflect the total-island consulting and facilitation services the team offers. This

"branding" also allows the Team to service your clients who might be residing at any non-Fairmont property on the island. Although our offices are based at the Fairmont Southampton within the Sales, Convention Services & Catering areas, we have the knowledge and experience to coordinate programs and events island-wide servicing groups based at any resort location in Bermuda.

Today, Discover Bermuda is the Island's largest, full service Destination Management operation, fully supported by Fairmont Hotels & Resorts. The Discover Bermuda Staff embrace Fairmont values of quality, respect, integrity and teamwork of its colleagues throughout the company and have a strong support and resource network in its owner, ACCOR. The Destination Management team is structured with a full time dedicated Director & highly-talented team of Operations Managers, each able to focus on your tasks at hand. Operational support appointments will be made upon contracting your group's housing.



Key Points of Difference

Discover Bermuda prides itself on its approach to develop a *Best of Bermuda* experience for your group. The following are what we believe to be the key points of difference, separating us from our competition:

- **Quality Approach:** Adhering to Fairmont values and standards, Discover Bermuda partners with the leading specialists and the best vendors in Bermuda. We provide you with the best product and experience for you and your guests.

- **Support & Resource Network:** Discover Bermuda is accountable to you, the Fairmont contacts you already know and a number of Fairmont Executives who you may not. We are all here using the broad collection of Fairmont & other Island resources.

- **Access to influence the overall guest experience** – As Discover Bermuda is technically a department of The Fairmont Southampton, every staff member of the hotel is considered a colleague, which gives us unprecedented DMC access to almost 700 staff in supporting the guest experience from Arrival to Departure.

BERMUDA is truly one of the most special places on earth and the Discover Bermuda team can assist in developing a great program for your group.

A few Key points to mention about our island paradise:

- Bermuda has a **sub-tropical** climate and the temperature is always at least moderate and you will never see snow! There is always something for your guests to enjoy.
- Bermuda is the oldest **British** overseas territory. Bermuda's first capital, St George's, was settled in 1612 and is the oldest continuously inhabited English town in the Americas, so there is **lots of history** and British customs to see and experience.
- Bermuda is **easily accessible** as most flights out of the East Coast of North America are under 2.5 Hours. Recent additions to air lift capacity mean that you can get the largest groups in, without the need to charter airlines. We look forward to a new airport opening in late 2020!
- Located in the heart of the Atlantic, Bermuda is a **friendly, clean and sophisticated** island with a Quality infrastructure...a perfect place to host incentive trips that people will talk about for years to come.
- Although usually referred to in the singular, the territory consists of approximately 138 islands, with a total area of only **22 square miles**.



Transportation Services

Discover Bermuda has joined with the leading island transportation agency bringing you the best options available in providing everything from Airport, Hotel & Golf Transfers to Dine-Arounds, Activities & Shopping Excursions.



Our Partner has repeatedly won *Bermudian Magazine's* 'Best in Bermuda Award' for transportation services while coordinating just a portion of 600-plus licensed taxi vans that are currently operating. These late-model clean and impeccably maintained taxi vehicles provide you with planning flexibility & a cultural Bermuda experience to your guests via our guide-drivers. Additionally, 14 passenger Vans are commonly hired for group transfers and there is also a small amount of luxury vehicles that are available for hire as well should they be needed for that special client or internal VIP.

TRANSPORTATION SERVICE INCLUSIONS:

- Exclusive pre-arranged Group Transportation & Manifest Management
- Full-Color Meet & Greet Signage, provided at no additional cost
- Flight Tracking, Vehicle Coordination & Rescheduling if necessary
- 30 minutes Complimentary Driver Wait Time beginning at flight touchdown
- Driver Gratuities, Fuel Surcharges, Master Billing & General Management Fees

ADDITIONAL SERVICES to be determined:

- Required Dispatch/Meet & Greet Staff will be based on Final Manifest
- Standby Transportation dedicated for VIP, Client and/or Staff vehicles
- Guest Departure Notices & Group Luggage Retrieval, if desired

ARRIVAL & DEPARTURE TRANSPORTATION	
Airport/Hotel Transfers 4 person minimum per flight/vehicle	\$45.00 p/p Each Way
STAFFING	
On-Site Lead Dispatch Manager, 4-hr minimum, each For arrival patterns of approx. 50+/- guests arriving en masse or within a relatively short period	\$50.00 per hr
On-Site Support Meet & Greet Staff, 4-hour minimum, each	\$45.00 per hr
On-Site Registration / Hospitality Staff, 4-hour minimum, each	\$ 50.00 per hr

ARRIVAL AND DEPARTURE PROCEDURES:

- **Arrival Procedure:** Upon clearing Customs, passengers are to proceed outside to the **Pre-Arranged Transportation** Exit where they will be greeted by a Discover Bermuda Staff Member & then escorted to their awaiting vehicles. Our Airport Dispatch staff will monitor your group arrival manifest to ensure that all guests are met and any changes recorded and communicated back to you. Upon arriving at the hotel, guests are met by the Doorman and Bell Staff. If desired, additional Meet and Greet Staff may also be added to expedite the guest arrival process at the hotel and direct them to your group arrival desk (if applicable).
- **Departure Procedure:** We recommend that guests depart the hotel approximately 2.5 hours prior to flight departure time. At the pre-determined time they will proceed to the pre-designated Group Transportation Area where Departure Coordinators will assist them with identifying luggage (if scheduled luggage pick up has been requested) and then board vehicles to the airport. For further assistance upon their arrival at the airport, if you prefer our staff may be added to welcome your guests to the airport and ensure smooth transition to flight check in. Departure Notice coordination, management, on-site printing is available.



Event Production & Entertainment

While planning your client's social programs in Bermuda, you are in great care with the Discover Bermuda Team when it's time to determine event décor and entertainment upgrade options! Bermuda has a huge assortment of up to the minute Décor designs, furnishings & current linens that have originated in Asia, North American & arrive quite often via the United Kingdom and the rest of Europe.

As well you will meet some of the most talented internationally-trained floral designers around. The options are endless and there is rarely a need to ship elements into the country in order to execute a flawless and beautiful event...from Galas to Beach Parties!

We look forward to having an opportunity to show you!



Group Recreation



The Islands of Bermuda which cover an area of approximately 24 square miles continually provide New and Exciting Experiences! From enjoying the vast expanses of beach and blue water teeming with Wildlife, to ancient 400 year old history, culture and gardens filled with flowers and butterflies, Bermuda has more than enough activity opportunities to satisfy all of your guests' interests and needs!

Diving, Hiking and Biking will entice the more active members of your group while private photography classes with a Bermudian Photographer and Naturalist provide for your more creative guests. Of course, we would be remiss if we did not highlight the scenic and challenging golf courses for those that find water to be a hazard rather than a joy. We guarantee there is something your guests will enjoy and want to participate in!





Bermuda Glassworks Furnace Experience

Make your own Bermuda Glassworks Piece! Choose between The Christmas Globe Ornament or a Stone Paperweight, pick the colors you'd like to use and keep everything from the lesson that you have helped to create. Everything is pulled the next day after the items cool and are finished (checked for sharp edges and tops put on ornaments). Your masterpiece will be boxed for your travels home and delivered straight to the hotel! Approximately 1 hour is included in the schedule to explore The Royal Dockyard.

South Shore Sun, Sand & Sea with Lunch

Start your overland adventure departing the hotel while taking in the sights & immersing yourself in the history and snap pictures of one of Bermuda's unique natural wonders. Next, venture to the most popular snorkeling spot on the island at the Church Bay and explore Bermuda's exquisite reef system or enjoy the time lounging on the beach, watching the surf roll in. Then, take a break and enjoy lunch picnic style. Finally, our last two stops will be at Bermuda's most famous beaches-- Horseshoe Bay which has been ranked amongst the best in the world, and then followed by Warwick Long Bay, where you can find the island's pinkest sand. To round out the day you can relax on your short ride back to the hotel.



Island Wanderlust with Lunch



Join us for a day of exploring many of Bermuda's untouched treasures & 400-year-old history. Begin the day with a light hike through Fort Scaur and Vesey Nature Reserve. Then be transported to the oldest cast-iron lighthouse in the western-hemisphere to take in panoramic views of the island. Enjoy your locally-made lunches inside the island's largest banyan grove then relax on your ride to the Town of St George! At the eastern end of the island, you'll spend your time exploring and learning about 17th century Bermuda.

Catamaran Sail and Coral Reef Snorkeling

Join us aboard one of our comfortable and stable catamarans for a trip to the northernmost coral reef in the world. Relax on deck while our crew provides an informative commentary about the island and the fascinating undersea ecosystem. After an approximately 45-minute cruise, you will find yourself moored in a magical blue oasis bordered by fringe reef. Here, you will be given a mask, snorkel, fins, buoyancy vest or flotation noodle and instruction on how you may best enjoy the undersea paradise. Immerse yourself in crystal clear waters under the watchful eye of our instructors and explore the great expanses of pristine reef. Following snorkeling we hoist the sails and enjoy a relaxing sail home.



Boat, Bike and Beach Excursion

Maximize your time in Bermuda on this great combination tour! First, enjoy sight-seeing the rural West End on your boat shuttle to Somerset Island. Here you will be provided a 21 speed, Trek Mountain Bike and a durable bike helmet. After receiving instruction on riding and safety, you will begin your guided cycle tour along the original and famous Bermuda Railway Trail. During the bike ride, your guide will stop at various points of interest along the 3-5 miles of mostly flat trail to provide an informative commentary along the way. You will enjoy spectacular scenery along the trail, including passing by historic Fort Scaur and the

sprawling 17th century former Mott Family estate. After your ride, cool off with a refreshing swim at the beach. Helmets, bottled water & beach towels are provided. Cyclists are advised to wear good sneakers and lightweight clothing over a bathing suit. Participants must be 5' in height or taller

Cruise and Kayak Eco Adventure

Explore Bermuda's rural West-End above and below the ocean's surface during this distinctive double-seat kayak tour! Once you reach our calm water beach site by boat, you will receive instruction on kayaking and safety, and subsequently you will be issued a life-jacket and a stable sit-on-top double kayak. On this fully guided and narrated shoreline tour you will enjoy views of rocky coastlines, uninhabited islands and beaches. Along the way, your guide will point out coastline creatures such as Bermuda longtails and various crustaceans. Following your tour you will have the opportunity to relax and swim at the beach before cruising back to the hotel.



Bermuda Triangle Shipwreck Snorkeling



Bermuda is home to over 200 square miles of the Atlantic's most northerly fringe reef. Although beautiful, the reef is treacherous, and there are over 300 shipwrecks to prove it. Readers of Sport Diver Magazine consistently vote Bermuda as the "Wreck Diving Capital of the Atlantic." On this trip you will visit a shipwreck site that is home to an abundance of coral and fish. You will be provided with quality snorkel equipment and full instruction for an up close and personal undersea experience.

Deep Sea Fishing

Calling all anglers! Bermuda offers enviable sport fishing!! Deep-sea fishing in the surrounding waters of Bermuda can yield catches of Wahoo, great amberjack, Almaco jack, rainbow runner, great barracuda, Blackfin Tuna and Skipjack Tuna. In the warmer months the fishing really heats up with the best yellow fin tuna fishing anywhere and the beginning of the Blue and White Marlin season. Spend an exciting time landing a big catch! All billfish are catch and release, and all other catches are released at the Captain's discretion.



Bermuda Rum 101 Cruise

Explore Bermuda Rum, history, culture and ritual on this 90 minute fun cruise guaranteed to put you in the Bermuda "Spirit." Learn about the rich history of Bermuda, local traditions and the story behind Gosling's, Bermuda's oldest business. Sample a local liqueur and three different local rums, and taste how some premium aged Rum is rivaling Cognac. Watch as we prepare Bermuda's national drink, the Dark 'n Stormy, and discover the true secrets of the Bermuda Rum Swizzle and enjoy Rum Cake on the cruise!. Gosling's Rum is one of Bermuda's only exports, and by far the most popular. *For persons 18 years of age or older please.*

Eat, Drink & Explore Bermuda!

Enjoy every site and delicious bite on this walking food tour in the City of Hamilton, Bermuda's capital. Our culinary journeys are offered Mondays thru Saturdays and feature tastings from 7 favorite establishments while historical, architectural and cultural points of interest are highlighted along the way.



From local Bermudian dishes to a variety of international flare, you get a true flavor of the island. Your experience is further enhanced by the addition of quintessential cocktails such as the Dark 'n Stormy, rum swizzle, and others which accompany many of the tastings. Those with common food allergies or dietary restrictions are accommodated and welcome to join us. Come hungry! *For persons 18 years of age or older please.*

See Bermuda on a Segway!



Experience the Segway Human Transporter on a high-tech tour of the Dockyard area. With cutting edge technology, this revolutionary machine is environmentally friendly, self-balancing, and fun and easy to ride. The adventure begins with your safety in mind and includes a safety briefing and thorough training session. Before you know it, you will be gliding

effortlessly through the Royal Naval Dockyard, enjoying unbeatable ocean views, and exploring historical sites along the way, including the Clocktower Mall, historic Casemates Prison, Victualling Yard, the Glassblowing and Rum Cake Factory, Historic Sail Loft and much, much, more. This tour allows you ample opportunity for photos and memories you will cherish for a life time. With the breeze in your face, and vista views of the entire island, this tour is a unique way to see and experience Bermuda. Approximately 1 hour of on-own exploration and shopping time has been included in the Activity schedule. For persons 16 years of age or older please. Weight Minimum 100 #, Weight Maximum 260 #

Famous Homes and Hideaways

Join us for an informative and highly entertaining sightseeing cruise. This tour will give you a wealth of well researched historical facts as well as lots of humorous personal stories about the island. Cruise along the shoreline to view charming colonial homes, painted in pastel colours, that are steeped in history and sneak a peek at "Millionaire's Row" one of Bermuda's most exclusive neighborhoods.

See the homes of the rich and famous - such as movie-stars Michael Douglas and Catherine Zeta-Jones; playwright Eugene O'Neal, whose daughter was married to Charlie Chaplin; and illustrator William Denslow, most famous for his work on the "Wizard of Oz".

Learn more about the Island's past and present, flora and fauna as you gently cruise Bermuda's exquisite turquoise blue waters.



Royal Naval Dockyard & The West End

This tour provides some of the Bermuda's most beautiful views combined with History and Heritage. Guests depart the hotel and enjoy a tour through Southampton and Sandy's Parishes. Cross over Somerset Drawbridge, the smallest functioning drawbridge in the world.



Continue on to The Royal Naval Dockyard, situated on the tail of the islands on Ireland Island North, which is now the center of some of Bermuda's liveliest tourist attractions including restaurants, Dockyard Glassworks, Bermuda Rum Cake Factory, gift shops and arts and crafts workshops. A guided walking tour is included

The Bermuda National Museum is home to a variety of exhibits on Bermuda's rich cultural & maritime history.

DOLPHIN QUEST

This ocean lagoon program offers a full and enriching connect to nature educational experience. Join a marine mammal specialist in water to touch and feed these intelligent animals and be inspired to learn more about ocean conservation. Seated submerged swim platform for shallow water interaction. Underwater masks provided for deep water viewing. Dolphin Quest takes your guests on a journey into the intriguing world of dolphins through face-to-face encounters.



Dolphin Quest is located within the scenic and historical Bermuda National Museum complex at the Royal Naval Dockyard. All participants of the activity will receive complimentary admission to the Museum. Participants must be 6 years of age or older. Approximately 1 hour of Museum visitation is included in the activity schedule.

2 Group Options Available:

PRIVATE GROUP EXCLUSIVE / EXPERIENCE BUYOUT:

\$ 7450.00 providing an experience for 24 or fewer participants; 24 persons Maximum
Or \$ 310.00 per person / 24 person minimum

SEMI-PRIVATE/GROUP-EXCLUSIVE EXPERIENCE PLATFORM:

\$ 1710.00 Providing an experience for 6 or fewer participant per platform; 6 persons maximum
Or \$ 285.00 per person / 6 person minimum per group-exclusive Experience Platform

Included for either option:

- Private round trip transportation: Hotel / Dolphin Quest / Hotel
- Discover Bermuda staff group escort
- Admission to the Bermuda National Museum
- 30 Minute In-water experience with private group dolphin trainer/educator
- All Coordination by Discover Bermuda and Master Account Billing
- Under water masks, life-vests and swim shoes provided for all programs
- Professional photos – group and individual - available for purchase for all programs
- Programs include all day admission to the National Museum of Bermuda for participants only.
- Program participation helps support vital marine conservation & education
- Dolphin Quest Bermuda is one of Bermuda's first to receive the Tourism's National Service Standards Certification.
- Dolphin Quest is accredited by the Alliance of Marine Mammals Parks & Aquariums and has achieved certification for animal welfare from the American Humane Conservation program.

St. Georges & The East End

Settled in 1612, St. George's is a UNESCO Heritage Site (United Nations Educational, Scientific and Cultural Organization) and the oldest continuously occupied town of English origin in the New World. It provides a magical old world walking tour experience to all who explore its winding lanes and enter buildings largely untouched by the passing centuries and is a great opportunity to learn about Bermuda's culture, history and heritage.

Included on the tour is a stop at Bermuda's Crystal Caves where you will enjoy a safely-guided tour down into the depths 120 feet below. Here you will view a spectacular undersea cavern with crystal clear sea water that raises and lowers with the daily tides.



Homes & Gardens Tour



This tour will take you through some of Bermuda's oldest homes and gardens – rich in Bermudian history and culture! Your tour begins with drive along Bermuda's winding Harbor Road, which runs along the coast of the Great Sound and Hamilton Harbor. Various stops typically include Waterville Estate, home of the Bermuda National Trust. The Bermuda Botanical Gardens is home to more than 1,000 varieties of plant life, transported in 18th and 19th Century by seafarers. Moving on to the historic Vermont Museum, which is architecturally one of the most fascinating old houses in Bermuda. It has remained virtually unchanged for nearly 300 years and has never enjoyed electrical power.

Jewelry Design Workshop

Guests will design their own keep sake jewelry from Bermuda using local Sea glass, specialty blown glass, and other findings at our jewelry design workshop. Bermuda blues, Sea foam greens and Aqua hues, so many palates to choose from. Departing the hotel guests will enjoy a Driver-Guided Tour as they join the Discover Bermuda staff escort who will take the group to the East End, stopping first at Builder's Bay-Alexander's Battery one of Bermuda's famous Sea Glass Beaches! Here they will meet with local Jewelry Designer Kelli Thompson, owner of Salt Water Jewelry Design & will have a chance to look for and collect pieces for their own design if they like! The group then travels into Historic St. Georges to begin the class at Kelli's quaint Shop. Assorted Snacks & Beverages are included.



Jet Ski SAFARI!

Get ready to have the time of your life! Experience fun and adventure on a 90-minute Jet Ski Tour which takes you passed some of Bermuda's beautiful coastal beaches, historical landmarks, hidden coves, and so much more.

Follow our knowledgeable and experienced guides as they take you through the tip of the Bermuda triangle and the gorgeous sea gardens which is surrounded by vibrant coral reefs and turquoise waters, plus your group will also get a chance to feed hundreds of friendly fish at a shipwreck and even stop at a silky white sandbar or shallow area for a quick swim and to spot sea turtles off the western side of the island. This Jet Ski Safari is fast, fun, exhilarating and has a good balance of driving and stopping to see some spectacular sites around our coastline.



Cost: \$ 255 single + \$20.00 per Jet Ski gratuity - \$275.00 per single ski
 \$ 350 double + \$20.00 per Jet Ski gratuity - \$375.00 per double ski (\$ 165 per person)

Min/Max: 6 skis per group-exclusive private tour (up to 12 pp riding double)

Departures from Fairmont Southampton Hotel

NOTES:

Tours may vary depending on weather conditions. Participants must be at least 16 years of age (by law) to independently operate a jet ski. (Photo id is required if driver is 16 to 21 years of age). Ages 5 years old and up to be a passenger, no id required. Each double jet ski has a combined maximum passenger weight limit of 375lbs. 300lbs maximum per person weight limit due to safety reasons. The Jet Ski tour is not recommended for persons with limited mobility or who are pregnant. Our Jet Ski tours travel at speeds from 35mph and up to 48mph, with many slow down areas to explore and see around Bermuda. All Jet Ski Drivers must be prepared to drive their jet ski on tour at the minimum 35mph speeds.

Walking Tour with Photographer and Naturalist



This tour is a great opportunity to get see, learn and capture a wide variety of Bermudian architecture, flora and fauna, landscape and beach shots. Enjoy panoramic views of Bermuda's dazzling South Shore, home to the island's most beautiful beaches and other interesting historic sites. You will take home fantastic photos with the aid of a professional photographer and learn a lot about Bermuda's natural environment and history at the same time too!

Discover Stand-Up Paddleboarding

One of the fastest growing water sports in the world! What started as an ancient Hawaiian form of surfing has emerged into an easy and fun way to explore the ocean world, and is quickly becoming a global phenomenon. Enjoy a 30 minute cruise to your protected beach site, where your instructor will teach you the sport of paddleboarding in a calm, confidence building environment. You will have time to relax at the beach and swim before the return boat cruise back to the hotel.



Island Wonders Tour with Lunch

This is a fun outing especially geared for families as you will enjoy seeing two of Bermuda's exciting and unique attractions! Your first stop will be at the Bermuda Aquarium, Museum & Zoo where you can interact with many different natural wildlife facets that reside on the island. Next we're off to the fabulous Crystal Caves for a guided tour that descends 120 feet down a paved trail to an underground ocean consisting of subterranean lakes, caves and caverns. It's quite the experience! A delicious lunch at a local restaurant is included.



A BERMUDAFUL RAFT UP!



Do as the locals do and spend some time with your Friends, Family & Colleagues while cruising to the beautiful and tranquil Paradise “lakes” area just 30 minutes from the hotel. This gorgeous area is a collection of small islands dotted with beautiful Bermudian weekender cottages surrounding very calm crystal clear waters. Here you’ll soak up the sunshine, go for a swim and stay refreshed with a casual deli lunch by the Fairmont culinary team and beverage service provided on board by the yacht’s top notch crews.

Cruising on multiple boats, once the skippers decide on the perfect spot to drop anchor, assorted water toys such, Noodles, Kayaks & Paddleboards will be made available to enjoy. Drink tickets or open bar can be provided to each cruiser giving them their choice of Tropical bar beverages, soft drinks, wines and beer from the bar on each vessel. Additional beverages may be signed for & charged to hotel guest rooms if necessary. To top off the action, one of Bermuda’s top DJ’s will be onboard spinning tunes to add to the fun!

Maximum Capacity approximately 400 persons / *Pricing provided upon request*

Hamilton Highlights & BUEI

Upon arriving to Front Street, join the group where you will begin your privately guided walking tour. On the route you will see various sights such as the beautiful Hamilton Cathedral, The Bird Cage, Hamilton Harbour, Perot Post Office, City Hall and lots of other Gems that the Towne Crier has on his list!

Time for souvenir shopping and a stop for lunch at a local restaurant is included. After lunch it's then off to Bermuda Underwater Exploration Institute (BUEI) to Experience the mystery of the Bermuda Triangle!



Bermuda Triangle: Unlock the Secrets employs the very latest in cutting-edge technology to enable visitors to explore both the far-fetched theories and the fascinating real science behind Bermuda's most intriguing and enduring mystery.

Regardless of the reasons behind the Bermuda Triangle phenomenon, this hugely popular myth is strongly embedded in international folklore. What better place to discover the secrets of the Bermuda Triangle than in the country that shares its name!



A Bermudaful Sip & Paint Class



What a better way to bring people together than sharing an sunny day or sunset evening of wine and art in a relaxed setting, a gorgeous beach! This activity combines the fun and relaxation of a party with the challenge of an art class. Guided by one of our local professional artists, you and your group will work at individual easels to create a watercolor painting depicting various aspects of Bermuda's natural beauty. Yet with the wine flowing freely, the emphasis is definitely on the fun! We encourage conversation, laughter, and great wine while enjoying the beach ambiance as you create your artistic masterpiece! *18 years of age or older please.*

URB-E Electric Bike Tour

A Scooter not up your alley? Do you think the Pedal bike is too much work? Look no further than the Urban Electric bike, the new benchmark in foldable electric transportation!

This is the ultimate guided experience for guests who want to join in on an authentic Bermudian excursion. This is a tour of some of the most breathtaking scenes in Bermuda; including Gibbs Hill Lighthouse, Church Bay, and other magnificent locations along the famed South Shore of Bermuda.



The SUP Yoga Experience



Your instructor will guide you to a wonderful flat water location diving deep into a relaxing paddle and yoga class on our majestic oceans. This is as close as you can get to walking on water! It's about letting go of the fear, creating a feeling of rejuvenation and empowerment. This activity includes ground transportation to and from the location, board rental, a brief SUP tutorial and private 90 min yoga class Please note that participants should be confident swimmers and that no life jackets are provided. In the case of inclement weather this activity will take place as a land based yoga class indoors.

ACTIVITY PRICING / LAND-BASED OPTIONS	Cost	Minimums	Approximate Maximums	Duration
Bermuda Glassworks Furnace Experience	\$180	6	8	5 hours
South Shore Sun, Sand & Sea with Lunch	\$165	10	12	4 Hours
Island Wanderlust with Lunch	\$210	10	12	6 hours
Eat, Drink & Explore Bermuda!	\$185	10	12	4 hours
See Bermuda on a Segway	\$185	10	10	4 hours
Royal Naval Dockyard & The West End	\$180	10 per van	48 /12 per van	4 Hours
St. George's & The East End	\$180	10 per van	48 /12 per van	4 Hours
Homes and Gardens	\$145	10 per van	24 /12 per van	3 Hours
Jewelry Design Workshop	\$260	10	12	4 hours
Walking Tour with Naturalist & Pro Photographer	\$125	12	24	3 hours
Island Wonders Tour with Lunch	\$255	10 per van	36 /12 per van	6 hours
Hamilton Highlights & BUEI with Lunch	\$285	10 per van	36 /12 per van	7 hours
<i>A Bermudaful Sip & Paint Class</i>	\$185	10	40	3 hours
URB-E Electric Bike Tour	\$85	6	10	1.5 hours

ACTIVITY PRICING / WATER-BASED OPTIONS	Cost	Minimums	Approximate Maximums	Duration
Catamaran Sail and Coral Reef Snorkeling	\$150	25	65	3 Hours
Bermuda Triangle Shipwreck Snorkeling	\$160	25	40	3 Hours
Deep Sea Fishing Charters	\$425	5	6	6 hours
Bermuda Rum 101 Cruise	\$125	25	80	1.5 Hours
Famous Homes and Hideaways	\$115	25	60	2 hours
The Great Sound Sailing Regatta	\$250	50	Approx. 100	3 hours

ACTIVITY PRICING / COMBO LAND & WATER	Cost	Minimums	Approximate Maximums	Duration
South Shore Sun, Sand & Sea with Lunch	\$165	10	12	4 Hours
Boat, Bike and Beach Excursion	\$155	15	24	3.5 Hours
Cruise and Kayak Eco Adventure	\$155	15	24	3.5 Hours
Discover Stand Up Paddleboarding	\$155	15	24	3.5 Hours
The SUP Yoga Experience	\$165	5	6	3 hours

GOLF: Our Preferred On & Off-Property Courses:



Turtle Hill Golf Club at Fairmont Southampton

Turtle Hill Golf Club is the host venue for the world renowned Gray Goose World Par 3 Championship which is played every March by professional and amateur golfers of all ages. Turtle Hill Golf Club features 18 challenging par 3 holes and follows a trail of beautiful surroundings and dramatic elevation changes. The 2,684-yard course forces prudent club selection with wind a definite factor. You'll be delighted with the myriad of ocean views of the Atlantic, water hazards and voted by Golf World as the Top 3 ranked par 3 Course in the world of golf.

Belmont Hills Golf Club

Belmont Hills is Bermuda's most recently re-designed course! Professional golf course designer Algie M. Pulley Jr. has created a magnificent, contoured layout that maximizes the golfer's experience while showcasing the Island's captivating beauty. Panoramic views of Hamilton Harbor & the Great Sound provide the backdrop for some of the finest 18 holes on the Island. Each one of the 6,100 yards of intense bunkering, multi-tiered greens and slender fairways will thoroughly test your abilities.

Port Royal Golf Course Former home to the PGA Grand Slam of golf, the course is situated in some of Bermuda's most lush and beautiful ocean side terrain, Port Royal is a popular and challenging golf course. No matter where you look (or lie), the genius of architect Robert Trent Jones is evident. Here, a freeform green set against the sapphire sea. There, a gracefully winding fairway skirting the coral cliffs. Watch out for well-trapped greens and bunkered fairways. They'll demand your full concentration!

Tucker's Point Golf Club

Tuckers Point offers a magnificent panorama of Turquoise water and surrounding countryside views. The resort style championship course requires straight drives and well-placed second shots to heavily guarded greens, where a keen eye and a courageous spirit will keep your score in check. Tucker's Point Golf Course is operated by a private club and reservations for groups are subject to certain restrictions and agreement by the club in advance.

Mid-Ocean Golf Club

Mid-Ocean golf course is rated as one of the best in the Northern Hemisphere. It plays long, with six of the par fours exceeding 400 yards and a par 3 that runs 238 yards. Confirmation is typically only available up to 24 hours prior to requested play date on your behalf up to 3 months before.



TEAM BUILDING EVENTS

Philanthropy

Bermuda hosts many different worthwhile charities and opportunities for your group to give back to the island that you visit! Discover Bermuda can work with you to develop a customized event, based on your company's strengths or something completely different! Everything is tailored to your needs and scope. Below are a few suggestions of organizations that we work with in Bermuda:

The End to End <http://www.bermudaendtoend.bm/>

Keep Bermuda Beautiful <http://kbb.bm/>

The Family Centre of Bermuda <https://www.tfc.bm/>



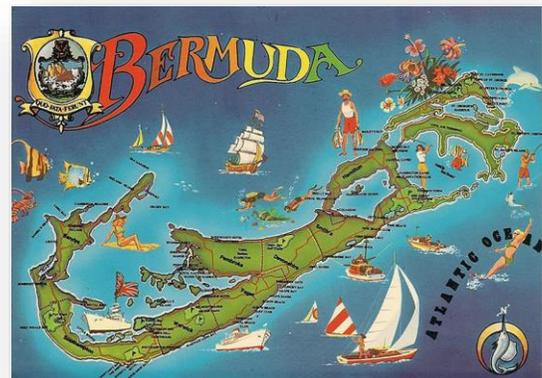
The Great Sound Sailing Regatta



The Bermuda Gold Cup team building regatta brings out the competitive team spirit and provides fun, camaraderie and adventure. Our Regatta program will give your guests the opportunity to learn a new sport (or dust off their old skills!), work as a team with colleagues, and experience competing in an endurance sport. Allow us to arrange all aspects of the regatta for an unforgettable sailing experience. Guests will board our official committee boat and be entertained with fun facts about Bermuda's sailing, natural history, and pirating heritage as they make their way to their racing yacht. All team members will receive their respective team hats and they will each be given a job to do, whether it is to get the main sail up, hoist the jib, navigate the course, or sit back and relax and enjoy the ride!

Best of Bermuda Taxi Rally Challenge!

Think of it as an episode from Amazing Race Bermuda! The exciting road race is a unique, fun and interactive way to discover some of the best parts of Bermuda. The rally will be custom designed for your group, highlighting the right balance of history, sightseeing, team building and local favorites. A custom, Fun and Interactive Taxi Rally will give guests a unique insight into Bermuda. Teams will be given a series of clues to solve, which guide them to the next location. This competitive Taxi Rally is great for developing team work and company-related focus.



ADDITIONAL ON-PROPERTY RECREATION

Grilling with Gosling's



In addition to its spectacular beaches and breathtaking scenery, Bermuda is also known for its variety of diverse restaurants and decadent cuisine. With arrangements made by Discover Bermuda, your meeting CSM & the Fairmont culinary team, Grilling with Goslings is a 3 Course Rum Tasting and Lunch (or Dinner) event that will truly provide a 'Best of Bermuda' experience for your attendees. Expert chefs cook specifically paired food on grills surrounding the dining area, where your guests hear the history or Rum making from a Goslings Rum Expert, awaking all their senses with every sip. Each course is introduced in detail by The Goslings Expert and The Chef preparing the meal, and will leave Guests stimulated with a great sense of the islands and cuisine paradise.

SPA

The Willow Stream Spa is Bermuda's largest premier spa. Its management & staff are experts in managing groups and tailoring every experience to their individual guest's needs. A group day at the spa not only includes a relaxing treatment of your choice, but also access to all spa amenities for the entire day of your treatment. The beautiful 31,000 sq. ft. facility, located on the Mezzanine at The Fairmont Southampton, offers a state-of-the-art Fitness Center with breathtaking views of South Shore, Ladies and Gentlemen's private Locker Rooms, Steam, Inhalation and Sauna Rooms as well as tranquil and elegant Relaxation Lounges.



SCUBA



Dive Bermuda, located at Fairmont Southampton's private beach is the only Instructor Development Centre located in Bermuda. With over 30 years' experience of offering diving trips, snorkeling tours and PADI training courses, from beginner to instructor level. Their reef sites are full of Jacks, Snappers, Spiny Lobster, Parrotfish and stunning Queen Angelfish and as the "wreck capital of the Atlantic" we have over 300 wreck sites to visit. Having been voted No. 2 in the Caribbean and Atlantic for wreck diving by Scuba Diving Magazine, we have both intact and historic wreck sites littering our shoreline in depths ranging from 32 feet to 70 feet of crystal clear water. Divers of all experience levels are welcome.

Private Charters



Considering a private Pleasure Cruise?

We work with an excellent group of professional private charter operators and can provide an upscale day or evening outing on one of Bermuda's beautiful waterways! Whether sailing on a Catamaran or Mono Hull, Yachting on a Super Yacht or simply have a need to transfer A to B via a large cruising vessel with room for up to 200 guests, the event formats are endless.

Let us assist you with your charter needs as we provide support with entertainment, décor enhancement and arrange Menu options with the Fairmont Culinary Team or via the caterer of your choice!





*We Look Forward To
Working With You in Bermuda!*

Fairmont
SOUTHAMPTON

* Pricing noted within is valid thru 2020 & based on Program Operations based at Fairmont Southampton.
All proposed costs will be confirmed upon receipt of a fully executed services contract