



# 2020 COST SHEET

PROVIDED  
FOR BUDGETING  
PURPOSES



FAIRMONT GRAND DEL MAR  
5300 GRAND DEL MAR COURT  
SAN DIEGO, CA 92130  
fairmont.com/san-diego

Please use the following guidelines to assist with budgeting for your upcoming event at fairmont grand del mar. These prices are for budgeting only. The final costs of our functions will vary and depend on a number of customizable features, from specific menu items to personalized accents.

## TAXES

Food	7.75%
Liquor	7.75%
Room Tax	12.5%
California Travel Tourism Assessment	\$1.65

## RESORT FEE

Per Room Per Day	\$45
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### Inclusions:

Resort-wide business internet access	In-room coffee, tea and bottled water
Self-parking	Daily digital newspaper
Daily fitness or yoga class	Overnight shoe shine
Local, domestic long-distance and toll-free calls	Pro-style tennis courts access, including use of ball machine, rackets and balls*
Golf practice facilities access, including use of 5,000 sq. ft. driving range and rental clubs*	Guided Saturday morning nature walks in Los Peñasquitos Canyon Preserve

\*Subject to availability.

## SERVICE CHARGE – FOOD & BEVERAGE

Banquets	25%
Room Service	20%

\*Service charges are taxable.

## PARKING

Overnight Valet Parking	\$40
Self-Parking	Included in Resort Fee

All prices, charges and taxes are subject to change without notice.



## 2020 COST SHEET

### BANQUET PRICE ESTIMATES

Estimated prices are per person unless otherwise noted.  
All banquet prices are subject to a 7.75% sales tax and 25% taxable service charge.

#### BREAKFAST

Continental/Buffer	\$44 - \$52
Full Plated Breakfast	\$46 - \$52
Full Buffet Breakfast	\$60 - \$78

#### BREAKS

AM/PM Breaks	\$18 - \$30
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#### LUNCH

Boxed Lunch	\$54 - \$58
Full Plated Lunch	\$58 - \$72
Full Buffet Lunch	\$68 - \$80
Wine with Lunch	\$18.75 - \$30 (based on 1.5 glasses per person)

#### RECEPTION

Passed Cold & Hot Hors d'Oeuvre	\$10 - \$14 per piece
Reception Stations	\$16 - \$88 per person (minimum of 3-5 stations)
Chef Attendant Fee	\$200 per attendant

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### BAR SELECTION

Premium Bar	\$15 per mixed drink 1 Hour \$42 2 Hour \$50 \$16 each additional hour
Grand Bar	\$18 per mixed drink 1 Hour PKG \$48 2 Hour PKG \$58 \$18 each additional hour
Bartender Fee	\$200 per bartender up to 4 hours \$100 each additional hour (based on one (1) bartender per 75 people)

### DINNER

Full Plated Dinner	3-course, \$115 – \$170 4-course, \$140 – \$190 (add-on courses available at additional charge)
Full Buffet Dinner	\$165 – \$220



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## CURRENT 2020 GOLF RATES

Green Fees (includes cart)

September – June:

Monday–Thursday, \$250 / Friday–Sunday, \$270

July–August:

Monday–Thursday, \$270 / Friday–Sunday, \$285

Monday–Thursday, \$160 / Friday–Sunday, \$180

Twilight Rates

Forecaddie

Rental Clubs

Rental Shoes

Forecaddie Gratuity

Included per group of 2 or more

\$85 (per bag, incl. 6 balls and glove)

\$25

\$30 – \$40 per player (recommended)

\*Tournament Scoring: Included in rate

\*Golf practice facilities access, including use of 5,000 sq. ft.

driving range and rental clubs: Included on resort fee, based on availability.

Group golf times are booked at the time of booking the program.

Golf inventories are managed through The Grand Golf Club.

Inventories are managed to maximize availability for all resort guests.

Golf rates are non-negotiable, and the group will be charged the current resort rate when the program travels.



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### RECREATION

Fairmont Grand Del Mar offers a variety of activities and teambuilding options, such as canyon adventures, coastal tours, horseback and bicycle rides, culinary demonstrations, wellness seminars and environmental outreach programs. Each activity is customized for your group and pricing is available based on your specific needs.

Fitness Center	Complimentary
Yoga & Fitness Classes	Included in resort fee, based on availability
Tennis	Private/semi-private lesson, \$100-\$110 Group clinic (3-6 people), \$120 per hour Tournaments, \$400 per hour Cardio clinic (1 hour), \$35
*Pro-style Tennis Courts Access	Included in resort fee, based on availability (includes ball machine, rackets and balls)
Guided Canyon Hikes	2-3 hours, from \$75 per person (min 6 people)
*Guided Saturday Nature Walk	Included in resort fee, based on availability
Culinary Demonstration	1-2 hours, from \$145 per person, includes a 3-course lunch
Wine Tasting	\$85 per person, plus an additional \$400 sommelier fee
Explorer's Club	Four-hour children's program, \$50 per child, includes 1 meal Eight-hour children's program, \$90 per child, includes 2 meals
The Center For Wellbeing	Refer to website for Treatment Menu and pricing

### GUEST SERVICES

Amenity Delivery Charge	\$3 per room (1-3 items) \$5 per room (4-6 items) \$7 per room (7+ items) \$1 additional for personalized deliveries \$1 additional for pop-up deliveries (same-day notice)
Guestroom Internet Access	Included in the resort fee
Local and 800 Number Calls	Included in the resort fee
In-Room Coffee, Tea & Water	Included in the resort fee
Daily Digital Newspaper	Included in the resort fee
Overnight Shoeshine	Included in the resort fee
Porterage Gratuity	\$12 per person roundtrip
Housekeeping Gratuity	\$5 per room per day (recommended)

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## 2020 COST SHEET

### BUSINESS SERVICES

Photocopies	\$0.50 per 8.5x11 (1 - 500 copies)
Color Copies	\$1 per page
Outgoing Facsimiles	\$5 - 1st page/cover sheet - Domestic \$8 - 1st page/cover sheet - International Each additional page is \$1 - \$2
Incoming Facsimiles	Complimentary by the Concierge
Shipping Services	\$3 - \$35 handling fees \$4 - \$25 shipping materials
In-House Word Processing	\$15 for first page \$8 per each additional page plus \$45 per hour for labor
Computer Station Usage	\$5.95 for the first 15 minutes \$0.59 per each additional minute
Computer Printouts	\$1 each black and white \$2 each color

### COMMUNICATIONS

DID Line	\$150 per day + toll charges
Unrestricted Telephone Line	\$150 per day + usage
House Phone Line	Complimentary
High-speed Internet Access	Please call for quote
Fax Line	\$150 per day + usage
Fax Machine (Audiovisual)	\$125 per day
Two-Way Radios	Please call for a quote
Speaker Telephone	\$185 per day (phone) + \$150 per day (phone line) + usage



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## AUDIOVISUAL SERVICES

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